

*Welcome to*



# ORGANIZATIONAL MEMBER BENEFITS PACKAGE 2026/27

*Advancing quality hospice  
palliative care*



# WHY JOIN THE *HPCO* NETWORK?

## OUR MEMBERSHIP

HPCO **Organizational Membership** is open to any incorporated organization that has as their primary purpose the provision of hospice palliative care. This includes organizations offering a formal visiting hospice or hospice residence program.

# About HPCO

## Our Purpose

We strive for a future where every person in Ontario has access to quality hospice palliative care.

## Our Vision

We aim to be the unified voice of collaborative, quality hospice palliative care in Ontario.

## Our Mission

We provide leadership on behalf of our members by informing policy and promoting awareness, education, knowledge transfer and best practices in the pursuit of quality hospice palliative care in Ontario.

## What We Offer

HPCO leads within the palliative care movement and supports our members to improve access to quality hospice palliative care by providing:

- Targeted, effective public policy engagement, driving high level system change for building sustainable, high quality hospice palliative care
- Information, education and resources, enabling members to optimize and leverage resources to deliver high quality hospice palliative care
- A forum for the exchange of ideas and information, enabling members to learn from each other

**1**

### Legitimacy

Membership significantly enhances the overall legitimacy of the hospice palliative care movement in Ontario and Canada.

**2**

### Credibility

In numbers: The larger the membership base the more effective Associations are in many aspects of their mandate such as awareness raising, program development, setting standards, and advocating on behalf of the sector.

**3**

### Effectiveness

Membership and participation in the Association ensures that our work is relevant to our mandate, vision and mission, contributes to the development of the hospice palliative care movement and to the evolution of public policy.

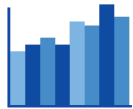
**4**

### Access

Membership provides access to information, expertise and colleagues across the province and across the country through joint membership with the Canadian Hospice Palliative Care Association. Members receive discounts on conferences and educational opportunities specific to hospice palliative care.

# Benefits of Membership

## Hospice Services



### HPCO Hospice Metrics Program

This program offers a common suite of outcome and impact measures, and analysis tools that demonstrate the impact and value of hospice services. [Click here to learn more.](#)



### Standards and Accreditation Program

The hospice-focused Standards and Accreditation Program assures the delivery of consistent, high quality hospice palliative care. HPCO Accreditation signifies to health professionals, the public, and funders that an Ontario hospice is in compliance with industry standards and has been recognized by HPCO based on a rigorous peer review of overall performance. [Click here to learn more.](#)



### Hospice Volunteer Training Curriculum

This program offers many resources including a handbook, facilitator's guide, and access to an online learning environment that offers media rich interactive training modules for volunteers. [Click here to learn more.](#)



### Volunteer Referral Service

This useful service helps by connecting volunteers with local community-based hospice programs. [Click here to learn more.](#)



### Outstanding Volunteers Awards Program

The June Callwood Circle of Outstanding Volunteers award program recognizing exceptional volunteerism in local hospices across Ontario. [Click here to learn more.](#)

## Public Policy



### Policy Opportunities and Support

- Targeted, effective public policy engagement driving system change to support the establishment of sustainable, high-quality hospice palliative care in communities throughout Ontario.
- Member support for government relations, media relations, media monitoring, and communications.
- Opportunities to contribute to the development of health policy and position statements supporting ongoing evolution of the hospice palliative care movement in Ontario and Canada

## Education and Outreach



### Conference Opportunities

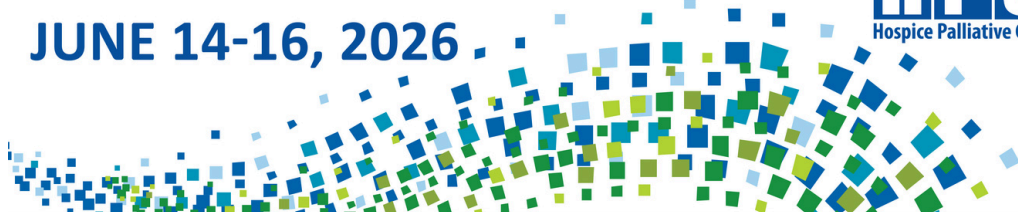
- Discounts on Canada's largest and highest rated, annual hospice palliative care conference
- Member discounts on HPCO publications and merchandise.
- Access to conference scholarships.



### Educational Resources

- Webinars on a range of topics
- A quality improvement framework for community-based hospice palliative care organizations.
- HPCO's bi-weekly member newsletter to keep you informed of what is happening in the province.
- Associate status with CHPCA.

**HPCO's Annual Conference**  
**JUNE 14-16, 2026**



Biennial Provincial Paediatric Palliative Care Symposium - June 17, 2026

**Collaboration • Excellence • Innovation**

Visit <https://www.conference.hpcoco.ca/> for more on the HPCO conference

# Knowledge Exchange



## Communities of Practice (CoPs)

- HPCO's Communities of Practice (CoPs) are groups of people who share an interest or a passion for something they do, and a desire to share knowledge and learn as they interact regularly.
- Current CoPs focus on:
  - Rural Hospice Palliative Care
  - Health Care Consent and Advance Care Planning



## Interest Groups

- HPCO's Interest Groups (IGs) meet several times per year to exchange information, share expertise, provide support and prioritize shared issues.
- Current interest groups include:
  - Visiting Hospice Executive Directors/CEOs
  - Residential Hospice Executive Directors/CEOs
  - Residential Hospice Clinical Leads
  - Medical Directors
  - Design and Build Group (for emerging residential hospice projects)
  - Grief and Bereavement
  - Coordinator of Volunteers
  - Complementary Therapies
  - Hospice Board Chairs
  - Fund Development

## Preferred Supplier

### Umano Medical

#### Medical Furniture for Hospices

As a leader in the medical industry, Umano Medical designs, manufactures, and distributes a unique line of value-driven hospital beds and complementary medical products. [Learn more about the benefits for provided to HPCO members](#), including a 36% discount on all Umano Medical products.



umano medical

**Contact:**

**1-844-409-4030**

### Giftabulator

#### Estate, Financial and Philanthropic planning app

Giftabulator® is an app designed to show donors that the most tax-efficient way to donate is with appreciated assets such as stocks or mutual funds, rather than with cash. [Learn more about Giftabulator](#) and contact Bill Petruck to request a demo.



Estate and Philanthropic Planning Simplified

**Contact:**

**Bill Petruck [to request a demo](#)**

## Corporate Partners

### Cowan

#### Risk Management Solutions for Hospices

For over 30 years, Cowan Insurance Group has been providing services to the not-for-profit and community services sector. We are pleased to be the recommended insurance broker of choice by HPCO. With our specialized knowledge, you'll receive solutions that meet your needs, backed by a team that knows you better than anyone else. Cowan group features include broad liability and property coverage, protection for directors and officers, high abuse liability limits, legal expense coverages, etc. Cowan also offers in-house claims, seminars, and more.



**Contact:**

**1-866-912-6926**

**[notforprofit@cowangroup.ca](mailto:notforprofit@cowangroup.ca)**

### Oassis

#### Affordable and Comprehensive Employee Benefits

We deliver services built to support not-for-profits. This includes affordable, scalable benefits plan for all workforces including full-time, part-time and contract employees. We also offer an Employee Assistance Program (EAP) for HPCO members with or without an OASSIS Health or Dental Plan. OASSIS Disability Coordination supports managers and employees by providing information, coordination and assistance at all levels. We offer proven stable rates because OASSIS is not a broker; no commission means better rates.



**Contact:**

**416-781-2258**

**[info@oassisplan.com](mailto:info@oassisplan.com)**

## Corporate Partners

### HealthPRO Canada

#### Group Purchasing

HealthPRO Canada supports hospice and palliative care organizations by delivering cost savings and operational efficiencies through national group purchasing and competitively sourced contracts. As a Corporate Partner of HPCO, we help members streamline procurement and reduce administrative burden, freeing up time and resources to focus on frontline care.

HealthPRO Canada manages billions of dollars in joint procurement contracts across a wide range of healthcare categories, including medicines, clinical supplies, capital equipment, and energy management. Flexible contracting options meet the unique needs of hospice organizations. By working with HealthPRO Canada, hospices gain access to trusted suppliers, simplified procurement, and greater ability to invest in high-quality, compassionate care.



**HEALTHPRO**  
CANADA

**Contact:**

**Ross Noble**

**289-805-7908**

**[rnoble@healthprocanada.com](mailto:rnoble@healthprocanada.com)**

### HR Covered

#### HR Services and Resources

HR Covered is a Canadian human resources services organization that helps small businesses and not-for-profits manage HR effectively and stay compliant with employment regulations. They offer a mix of HR solutions — including HR compliance support, documentation, legislative training, recruitment guidance, and on-demand expert advice — to simplify complex HR tasks and reduce legal risk for employers. [Find out more about the free resources offered to HPCO Members.](#)



**Contact:**

**866-691-6438**

**[partnerships@hrcovered.com](mailto:partnerships@hrcovered.com)**

## Affiliate Programs

### InfoAnywhere

#### Case Management and EMR

InfoAnywhere is an electronic medical record (EMR) and case management tool built specifically to meet the needs of Canadian hospices. InfoAnywhere helps residence, outreach and community hospices run their clinical, community, group and bereavement programs. InfoAnywhere also manages volunteers, donations, mailings, and produces detailed reports. InfoAnywhere is easy to use, customizable, time saving, and affordable. [Learn more.](#)



**Contact:**  
**416-907-3826**  
**[info@infoanywhere.com](mailto:info@infoanywhere.com)**

### Stratim

#### Tools to monitor organizational performance

The centrepiece of the Stratim platform is a Balanced Scorecard built around the Quintuple Aims. This platform enables hospices to demonstrate and monitor their organizational performance, share regional trends that can be shared with local Ontario Health Teams and at the same time inform HPCO when talking to Ontario Health and the Ministry of Health. [Learn more.](#)



**Contact:**  
**Brian Tramontini**  
**705-566-7222**  
**[brian@stratim.ca](mailto:brian@stratim.ca)**

### Perkopolis

#### Perks for HPCO members and associates

HPCO has partnered with Perkopolis - Canada's leading provider of fully managed perk programs. HPCO organizational members can opt-in to this benefit and then in-turn, organizational members can offer the program to employees, volunteers and students. Employees, volunteers and students who choose to participate will sign-up on the Perkopolis website and be provided with access to 5,000+ exclusive entertainment and lifestyle discounts, gift card rewards, enhanced insurance benefits and other value-added perks. [Learn more.](#)



**Contact:**  
**[hospiceservices@hpco.ca](mailto:hospiceservices@hpco.ca)**

# Fee Schedule

HPCO uses the following Fee Schedules to calculate your annual membership fees. Memberships are valid for a one-year period commencing on April 1 and expiring on March 31 of the following year. HPCO does not prorate membership fees.

## Visiting-Only Programs

Annual Expenditure is based on the organization's total annual expenditure as reported on line 5100 of your T3010 Revenue Canada Charitable Information Return.

<b>Annual Expenditure</b>	<b>Fee (+HST)</b>
up to \$100,000	\$680
\$100,001 to \$250,000	\$990
\$250,001 to \$500,000	\$1,530
\$500,001 to \$1,000,000	\$2,480
\$1,000,001 to \$2,500,000	\$3,360
over \$2,500,001	\$6,490

## Hospice Residence Programs

<b>Number of Beds</b>	<b>Fee/Bed (+ HST)</b>
1-3	\$750
4-10	\$650
each additional above 10	\$70

**Plus \$600 for those organizations with visiting programs.**

# Application and Payment

For new members, please complete the application [form available here](#).

For existing members that are renewing, an invoice will be emailed to your Executive Director.



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[@HPCOntario](https://twitter.com/HPCOntario)



[@Hospice Palliative Care Ontario](https://www.linkedin.com/company/Hospice-Palliative-Care-Ontario)



[@hospicepalliativecareontario](https://www.youtube.com/channel/hospicepalliativecareontario)

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[www.hpco.ca](http://www.hpco.ca)