

Welcome to



ORGANIZATIONAL MEMBER BENEFITS PACKAGE 2024/25

*Advancing quality hospice
palliative care*



WHY JOIN THE *HPCO* NETWORK?



OUR MEMBERSHIP



HPCO **Organizational Membership** is open to any incorporated organization that has as their primary purpose the provision of hospice palliative care. This includes organizations offering a formal visiting hospice or hospice residence program.

About HPCO

Our Purpose

We strive for a future where every person in Ontario has access to quality hospice palliative care.

Our Vision

We aim to be the unified voice of collaborative, quality hospice palliative care in Ontario.

Our Mission

We provide leadership on behalf of our members by informing policy and promoting awareness, education, knowledge transfer and best practices in the pursuit of quality hospice palliative care in Ontario.

What We Offer

HPCO leads within the palliative care movement and supports our members to improve access to quality hospice palliative care by providing:

- Targeted, effective public policy engagement, driving high level system change for building sustainable, high quality hospice palliative care
- Information, education and resources, enabling members to optimize and leverage resources to deliver high quality hospice palliative care
- A forum for the exchange of ideas and information, enabling members to learn from each other

1

Legitimacy

Membership significantly enhances the overall legitimacy of the hospice palliative care movement in Ontario and Canada.

2

Credibility

In numbers: The larger the membership base the more effective Associations are in many aspects of their mandate such as awareness raising, program development, setting standards, and advocating on behalf of the sector.

3

Effectiveness

Membership and participation in the Association ensures that our work is relevant to our mandate, vision and mission, contributes to the development of the hospice palliative care movement and to the evolution of public policy.

4

Access

Membership provides access to information, expertise and colleagues across the province and across the country through joint membership with the Canadian Hospice Palliative Care Association. Members receive discounts on conferences and educational opportunities specific to hospice palliative care.

Benefits of Membership

Hospice Services



HPCO Hospice Metrics Program

This program offers a common suite of outcome and impact measures, and analysis tools that demonstrate the impact and value of hospice services. [Click here to learn more.](#)



Standards and Accreditation Program

The hospice-focused Standards and Accreditation Program assures the delivery of consistent, high quality hospice palliative care. HPCO Accreditation signifies to health professionals, the public, and funders that an Ontario hospice is in compliance with industry standards and has been recognized by HPCO based on a rigorous peer review of overall performance. [Click here to learn more.](#)



Hospice Volunteer Training Curriculum

This program offers many resources including a handbook, facilitator's guide, and access to an online learning environment that offers media rich interactive training modules for volunteers. [Click here to learn more.](#)



Volunteer Referral Service

This useful service helps by connecting volunteers with local community-based hospice programs. [Click here to learn more.](#)



Outstanding Volunteers Awards Program

The June Callwood Circle of Outstanding Volunteers award program recognizing exceptional volunteerism in local hospices across Ontario. [Click here to learn more.](#)

Public Policy



Policy Opportunities and Support

- Targeted, effective public policy engagement driving system change to support the establishment of sustainable, high-quality hospice palliative care in communities throughout Ontario.
- Member support for government relations, media relations, media monitoring, and communications.
- Opportunities to contribute to the development of health policy and position statements supporting ongoing evolution of the hospice palliative care movement in Ontario and Canada

Education and Outreach



Conference Opportunities

- Discounts on Canada's largest and highest rated, annual hospice palliative care conference
- Member discounts on HPCO publications and merchandise.
- Access to conference scholarships.



Educational Resources

- Webinars on a range of topics
- A quality improvement framework for community-based hospice palliative care organizations.
- HPCO's bi-weekly member newsletter to keep you informed of what is happening in the province.
- CHPCA's semi-annual AVISO newsletter and monthly updates about national news and issues.



HPCO'S ANNUAL CONFERENCE
**PALLIATIVE CARE
EVERYWHERE**

JUNE 9 - 11, 2024



Biennial Provincial Paediatric Palliative Care Symposium | June 12, 2024

Visit <https://www.conference.hpcoco.ca/> for more on the HPCO conference

Knowledge Exchange



Communities of Practice (CoPs)

- HPCO's Communities of Practice (CoPs) are groups of people who share an interest or a passion for something they do, and a desire to share knowledge and learn as they interact regularly.
- Current CoPs focus on:
 - Rural Hospice Palliative Care
 - Health Care Consent and Advance Care Planning
 - Compassionate Communities
 - Community Research Collaborative



Interest Groups

- HPCO's Interest Groups (IGs) meet several times per year to exchange information, share expertise, provide support and prioritize shared issues.
- Current interest groups include:
 - Visiting Hospice Executive Directors/CEOs
 - Residential Hospice Executive Directors/CEOs
 - Residential Hospice Clinical Leads
 - Medical Directors
 - Design and Build Group (for emerging residential hospice projects)
 - Grief and Bereavement
 - Coordinator of Volunteers
 - Complementary Therapies
 - Hospice Board Chairs
 - Fund Development

Preferred Supplier



Umano Medical

Medical Furniture for Hospices

As a leader in the medical industry, Umano Medical designs, manufactures, and distributes a unique line of value-driven hospital beds and complementary medical products. [Learn more about the benefits for provided to HPCO members](#), including a 36% discount on all Umano Medical products.



umano medical

Contact:

1-844-409-4030

Corporate Partners

Cowan

Risk Management Solutions for Hospices

For over 30 years, Cowan Insurance Group has been providing services to the not-for-profit and community services sector. We are pleased to be the recommended insurance broker of choice by HPCO. With our specialized knowledge, you'll receive solutions that meet your needs, backed by a team that knows you better than anyone else. Cowan group features include broad liability and property coverage, protection for directors and officers, high abuse liability limits, legal expense coverages, etc. Cowan also offers in-house claims, seminars, and more. [Learn more by clicking here.](#)



Contact:

1-866-912-6926

notforprofit@cowangroup.ca

Oassis

Affordable and Comprehensive Employee Benefits

We deliver services built to support not-for-profits. This includes affordable, scalable benefits plan for all workforces including full-time, part-time and contract employees. We also offer an Employee Assistance Program (EAP) for HPCO members with or without an OASSIS Health or Dental Plan. OASSIS Disability Coordination supports managers and employees by providing information, coordination and assistance at all levels. We offer proven stable rates because OASSIS is not a broker; no commission means better rates. [Learn more by clicking here.](#)



Contact:

Brent Voisey

1-888-233-5580 ext. 302

brent@oassisplan.com

Affiliate Programs

Stratim

Tools to monitor organizational performance

For 2024, HPCO and Stratim hope to expand the Hospice Metrics platform to strengthen hospices' position in the Ontario Health environment and provide more value to member organizations. The centrepiece is a Balanced Scorecard built around the Quintuple Aims. This platform enables hospices to demonstrate and monitor their organizational performance, share regional trends that can be shared with local Ontario Health Teams and at the same time inform HPCO when talking to Ontario Health and the Ministry of Health.



Contact:

Brian Tramontini

(705) 566-7222

brian@stratim.ca

Perkopolis

Perks for HPCO members and associates

HPCO has partnered with Perkopolis - Canada's leading provider of fully managed perk programs. HPCO organizational members can opt-in to this benefit and then in-turn, organizational members can offer the program to employees, volunteers and students. Employees, volunteers and students who choose to participate will sign-up on the Perkopolis website and be provided with access to 5,000+ exclusive entertainment and lifestyle discounts, gift card rewards, enhanced insurance benefits and other value-added perks.



Contact:

hospiceservices@hpco.ca

Fee Schedules

HPCO uses the following Fee Schedules to calculate your annual membership fees. Memberships are valid for a one-year period commencing on April 1 and expiring on March 31 of the following year. HPCO does not prorate membership fees.

Visiting Programs

Annual Expenditure is based on the organization's total annual expenditure as reported on line 5100 of your T3010 Revenue Canada Charitable Information Return.

Annual Expenditure	Fee		HST		Total
up to \$100,000	\$600	+	\$78.00	HST =	\$678.00
\$100,001 to \$250,000	\$875	+	\$113.75	HST =	\$988.75
\$250,001 to \$500,000	\$1,300	+	\$169.00	HST =	\$1,469.00
\$500,001 to \$1,000,000	\$2,100	+	\$273.00	HST =	\$2,373.00
\$1,000,001 to \$2,500,000	\$2,850	+	\$370.50	HST =	\$3,220.50
\$2,500,001 to \$5,000,000	\$5,500	+	\$715.00	HST =	\$6,215.00
over \$5,000,000	\$7,500	+	\$975.00	HST =	\$8,475.00

Hospice Residence Programs

Number of Beds	Fee/Bed (+ HST)
1-3	\$660
4-10	\$550
each additional above 10	\$55

Plus \$500 for those organizations with visiting programs.

2024/25 Early Payment Discount

Submit your full payment by February 2, 2024* for a 5% discount.

Cheques mailed to HPCO must be post-marked up to and including February 2, 2024.

Application and Payment

Steps to Apply for Membership:

A completed membership form must be submitted with payment to ensure your organization's contact information remains up-to-date and you receive all member communications and benefits.

1. Complete the online [2024-2025 Organizational Membership Application](#). A completed membership form must be submitted with payment to ensure your organization's contact information remains up-to-date and you receive all member communications and benefits.
2. Submit your membership fee.

If paying by credit card:

Follow the [link](#) provided once you complete the online [2024/25 Organizational Membership Application](#).

If **paying by ETF**, our bank details are:

Bank Name and Address:

Royal Bank of Canada, 200 Bay St – Main Floor, Toronto, ON Canada M5J 2J5

Bank Number: 003

Transit Number: 06012

Account name: Hospice Palliative Care Ontario

Account Number: 1003136

Please include your hospice name in the notes field.

If paying by **cheque**:

Hospice Palliative Care Ontario

2 Carlton Street, Suite 1718

M5B 1J3, ON, Canada

Thank you for your membership!



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[@hospicepalliativecareontario](https://www.instagram.com/hospicepalliativecareontario)



[@HPCOntario](https://twitter.com/HPCOntario)



[@Hospice Palliative Care Ontario](https://www.linkedin.com/company/Hospice Palliative Care Ontario)



[@hospicepalliativecareontario](https://www.snapchat.com/add/hospicepalliativecareontario)

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