



Dear Associate,

Hospice Palliative Care Ontario values your participation in the work of the association. Your affiliation and participation help us achieve our vision: to be the unified voice of collaborative, quality hospice palliative care in Ontario.

**Organizational Associate status with HPCO, which includes [Affiliate status](#) with the Canadian Hospice Palliative Care Association (CHPCA), is for the period of April 1, 2023 - March 31, 2024.**

**Steps to Join or Renew:**

1. Review the attached Organizational Associate Benefits Package, where you will find more details on our member benefits, including discounts offered by HPCO's preferred vendors.
2. Complete the online [2023-2024 Organizational Associate Application](#). A completed application form must be submitted with payment to ensure your organization's contact information remains up-to-date and you receive all Associate communications and benefits.
3. Submit your Organizational Associate fee. The fee schedule and payment instructions can be found on page 8 of the attached Organizational Associates Benefits Package.

While the past year - our third year of living and coping with the COVID-19 pandemic - has been challenging, HPCO continued to focus on the needs of members. Some of our achievements this past year include:

- Continued advocacy for more sustainable and expanded hospice funding including: equitable funding for Visiting Hospice Services; enhanced funding for grief, bereavement, and psychosocial supports in all hospices; increased funding for hospice residences through a change in the funding formula to a more equitable percentage-based model that funds 100% of clinical care; and, Health human resources retention measures, including competitive wages and benefits.
- The return to an in-person annual conference in April with over 600 delegates attending. 96% of delegates said that the conference met or exceeded their expectations and 91.3% said the education and information they received will help initiate positive change in their practice.

As we continue to navigate the challenges of the COVID-19 pandemic, we are excited to announce that the [2023 HPCO conference](#) will once again be in person from June 11 - 13, 2023. We look forward to engaging with you and the conference theme - **Now is the Time for Hospice Palliative Care**.

Your affiliation with HPCO is important and your participation is valued. In the Organizational Associate package, you will find more details on Associate benefits, including discounts offered by HPCO's preferred vendors, and a fillable Organizational Associate application form with a link to an online information collection survey.

Hospice Palliative Care Ontario looks forward to continuing our work with you and on your behalf in striving for a future where every person in Ontario has access to quality, compassionate palliative care.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Rick Firth', is written over a light blue circular background.

Rick Firth  
President & CEO  
Hospice Palliative Care Ontario



*Welcome to*



# ORGANIZATIONAL ASSOCIATE BENEFITS PACKAGE 2023/24

*Advancing quality hospice  
palliative care*



# WHY JOIN THE *HPCO* NETWORK?

## ASSOCIATES

**Organizational Associates** are organizations whose primary objective is not the provision of hospice palliative care services, but who have an interest in the objects of Hospice Palliative Care Ontario. Organizations that are planning to provide hospice palliative care services may also apply in this category.

# About HPCO

## Our Purpose

We strive for a future where every person in Ontario has access to quality hospice palliative care.

## Our Vision

We aim to be the unified voice of collaborative, quality hospice palliative care in Ontario.

## Our Mission

We provide leadership on behalf of our members by informing policy and promoting awareness, education, knowledge transfer and best practices in the pursuit of quality hospice palliative care in Ontario.

## What We Offer

HPCO leads within the palliative care movement and supports our members to improve access to quality hospice palliative care by providing:

- Targeted, effective public policy engagement, driving high level system change for building sustainable, high quality hospice palliative care
- Information, education and resources, enabling members to optimize and leverage resources to deliver high quality hospice palliative care
- A forum for the exchange of ideas and information, enabling members to learn from each other

**1**

### Legitimacy

Membership significantly enhances the overall legitimacy of the hospice palliative care movement in Ontario and Canada.

**2**

### Credibility

In numbers: The larger the membership base the more effective Associations are in many aspects of their mandate such as awareness raising, program development, setting standards, and advocating on behalf of the sector.

**3**

### Effectiveness

Membership and participation in the Association ensures that our work is relevant to our mandate, vision and mission, contributes to the development of the hospice palliative care movement and to the evolution of public policy.

**4**

### Access

Membership provides access to information, expertise and colleagues across the province and across the country through joint membership with the Canadian Hospice Palliative Care Association. Members receive discounts on conferences and educational opportunities specific to hospice palliative care.

# Associate Benefits

## Hospice Services



### Design-Build Interest Group

Invitation to a networking and information sharing group for organizations that are building a hospice residence. Available to the Associate - Emerging Hospice Residence category.



### Standards Program

**NEW:** A copy of the HPCO Hospice Standards (Organizational Oversight, Volunteer Management and Hospice Residence) are included in the Organizational Associate price for organizations that are building a hospice residence. Available to the Associate - Emerging Hospice Residence category.

Standards assure the delivery of consistent, high quality hospice palliative care. HPCO Accreditation signifies to health professionals, the public, and funders that Ontario hospices are in compliance with industry standards and have been recognized by HPCO based on a rigorous peer review of overall performance. [Click here to learn more.](#)



### Hospice Volunteer Training Curriculum

This program offers many resources including a handbook, facilitator's guide, and access to an online learning environment that offers media rich interactive training modules for volunteers. [Click here to learn more.](#) A fee applies.



**Now is the Time**  
HPCO'S ANNUAL CONFERENCE



June 11 - 13  
2023



Visit <https://www.conference.hpcocan.ca/> for more on the HPCO conference

## Public Policy



### Policy Opportunities and Support

- Targeted, effective public **policy engagement** driving system change to support the establishment of sustainable, high-quality hospice palliative care in communities throughout Ontario.
- Opportunities to contribute to the development of health policy and position statements supporting ongoing evolution of the hospice palliative care movement in Ontario and Canada

## Education and Outreach



### Conference Opportunities

- Discounts on Canada's largest and highest rated, annual **hospice palliative care conference**



### Educational Resources

- Webinars on a range of topics
- HPCO's bi-weekly **member newsletter** to keep you informed of what is happening in the province.
- CHPCA's semi-annual **AVISO newsletter** and monthly updates about national news and issues.
- Discounts on **HPCO publications** and merchandise.

## Knowledge Exchange



### Communities of Practice (CoPs)

- HPCO's Communities of Practice are groups of people who share an interest or a passion for something they do, and a desire to share knowledge and learn as they interact regularly.
- Current CoPs focus on:
  - Rural Hospice Palliative Care
  - Health Care Consent and Advance Care Planning
  - Compassionate Communities
  - Community Research Collaborative

### Affiliate Status



Canadian Hospice Palliative Care Association  
Association canadienne de soins palliatifs

Under an agreement between Hospice Palliative Care Ontario and the Canadian Hospice Palliative Care Association (CHPCA), joining HPCO includes an affiliation with CHPCA. CHPCA affiliation gives you the national perspective and access to a wide range of information, services and resources. [Learn more by clicking here.](#)

**Please note that Organizational Associates are not *members* of the HPCO Non-Profit Corporation.**

## Corporate Partners

### Cowan

#### Risk Management Solutions for Hospices

For over 30 years, Cowan Insurance Group has been providing services to the not-for-profit and community services sector. We are pleased to be the recommended insurance broker of choice by HPCO. With our specialized knowledge, you'll receive solutions that meet your needs, backed by a team that knows you better than anyone else. Cowan group features include broad liability and property coverage, protection for directors and officers, high abuse liability limits, legal expense coverages, etc. Cowan also offers in-house claims, seminars, and more. [Learn more by clicking here.](#)



**Contact:**

**1-866-912-6926**

**notforprofit@cowangroup.ca**

### Oassis

#### Affordable and Comprehensive Employee Benefits

We deliver services built to support not-for-profits. This includes affordable, scalable benefits plan for all workforces including full-time, part-time and contract employees. We also offer an Employee Assistance Program (EAP) for HPCO members with or without an OASSIS Health or Dental Plan. OASSIS Disability Coordination supports managers and employees by providing information, coordination and assistance at all levels. We offer proven stable rates because OASSIS is not a broker; no commission means better rates. [Learn more by clicking here.](#)



**Contact:**

**Brent Voisey**

**1-888-233-5580 ext. 302**

**brent@oassisplan.com**

## Affiliate Programs

### Stratim

#### Tools to monitor organizational performance

HPCO has partnered with Stratim Inc to offer HPCO Associates a discounted rate on the Stratim Suite, a comprehensive, integrated framework to support organizational performance. Stratim Suite It provides the concepts and tools to assist your organization in successfully communicating, planning, executing and monitoring organizational performance. The Balanced Scorecard model contains over 70 measures and is aligned with the Quadruple Aims. [Learn more by clicking here.](#)



**Contact:**

**Brian Tramontini**

**(705) 566-7222**

**brian@stratim.ca**

### Perkopolis

#### Perks for HPCO Associates

HPCO has partnered with Perkopolis - Canada's leading provider of fully managed perk programs. HPCO Organizational Associates can opt-in to this benefit and then in-turn, Organizational Associates can offer the program to employees, volunteers and students. Employees, volunteers and students who choose to participate will sign-up on the Perkopolis website and be provided with access to 5,000+ exclusive entertainment and lifestyle discounts, gift card rewards, enhanced insurance benefits and other value-added perks.



**Contact:**

**1-800-349-3111 ext. 240**

**membership@hpcoco.ca**

# Fee Schedule and Payment

Organizational Associates are valid for a one-year period commencing on April 1 and expiring on March 31 of the following year. HPCO does not prorate fees.

Category	Fee		HST			Total
Associate	\$275	+	\$35.75	HST	=	\$310.75
Associate - Emerging Hospice Residence	\$600	+	\$78.00	HST	=	\$678.00

## Steps to Join or Renew as an Organizational Associate:

1. Complete the online [2023-2024 Organizational Associate Application](#). A completed application form must be submitted with payment to ensure your organization's contact information remains up-to-date and you receive all Associate communications and benefits.
2. Submit your Organizational Associate fee.

### If paying by credit card:

Follow the [link](#) provided once you complete the online [Application](#).

If **paying by ETF**, our bank details are:

Bank Name and Address:

Royal Bank of Canada, 200 Bay St – Main Floor, Toronto, ON Canada M5J 2J5

Bank Number: 003

Transit Number: 06012

Account name: Hospice Palliative Care Ontario

Account Number: 1003136

If paying by **cheque**:

Hospice Palliative Care Ontario

2 Carlton Street, Suite 1718

Toronto, ON

M5B 1J3

**Thank you for joining HPCO!**



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[@hospicepalliativecareontario](https://www.instagram.com/hospicepalliativecareontario)



[@HPCOntario](https://twitter.com/HPCOntario)

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